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*For information, contact:*

Miro Miletic  
For memko  
+61 3 5410 0787  
[miro@memko.com.au](mailto:miro@memko.com.au)

Andy Kelsall  
For CLS  
+61 400 492 123  
[akelsall@completeLeansolutions.com](mailto:akelsall@completeLeansolutions.com)

## **MEMKO and CLS sign agreement to provide Lean training and consulting solutions to Aerospace, Aviation and Defence organisations**

**Melbourne, Australia. — March. 11, 2009 —** MEMKO PTY LTD, an Australian-based organisation providing services and products to the aerospace, aviation and defence industries announced today the signing of an agreement with Complete Lean Solutions (CLS), a company specialising in helping organisations achieve greater competitiveness through the application of Lean, to jointly provide Lean training and Consulting Solutions to Aerospace, Aviation and Defence organisations.

As MEMKO Director Miro Miletic notes, "Organisations all over the world have benefitted greatly from the application of Lean tools and just as importantly, Lean thinking. Recognising the growing need for Lean training and consulting solutions in the Australian Aerospace, Aviation and Defence industry sectors, MEMKO is pleased to offer Lean training and consulting solutions supported by its comprehensive aerospace, aviation and defence industry knowledge and CLS's extensive capability in Lean tools and thinking."

CLS is a fast developing company with in depth expertise in the application of Lean. Recognising that each customer's requirements are unique CLS tailors its programs to suit the client's needs.

"Prior to founding Memko, I had the opportunity to work with aerospace, aviation and defence organisations that have successfully deployed Lean in all stages of the product life cycle, from product development through to maintenance and support," said Memko Founder and Director Miro Miletic. "I was impressed by Lean's ability to transform the workplace, reduce cycle times and reduce waste in all business activities. Lean offers organisations a totally new way of understanding value creation and the need to eliminate waste. In today's challenging environment where pressure on cost reduction increases every day, there is a great need to reduce product time to market and to become globally competitive.

Lean solutions by CLS address this need to create value and eliminate waste and we are looking forward to working with such a forward-thinking company and representing its solutions to Aerospace, Aviation and Defence organisations."

### **About Lean tools and thinking**

The Toyota Production System, TPS, is widely recognized as the most efficient method of doing business, but it is much more than a collection of tools. Even the word Production in TPS is misleading. TPS or Lean applies to any business activity, such as product development, product design and maintenance.

TPS is a way of thinking, and a way of behaving. The tools themselves without the correct understanding can actually damage your business if not introduced correctly and with the correct mindset.

CLS specialists know only too well where the pit falls are, as their learning is not out of a book, but at the birthplace of Lean, Toyota.

All of CLS specialists have years of experience applying their knowledge across a broad range of industries such as aerospace, automotive, education, pharmaceutical and the service sector. We can confidently say that whatever your business there is room for improvement and we can guide you along the road to achieve a sustainable and continuous improvement environment within your business.

#### **About MEMKO**

MEMKO offers services and products specifically tailored to the requirements of Aviation, Aerospace and Defence organizations.

MEMKO supports businesses in matters relating to strategic planning and business development, engineering and technology solutions, Lean product development and manufacturing training and is the official Asia Pacific reseller of Intercim manufacturing operations management (MOM) software. For more information, visit [www.memko.com.au](http://www.memko.com.au)

#### **About CLS**

Complete Lean Solutions is a company specializing in helping organizations achieve greater competitiveness, improve business practice and profitability through the application of Lean tools and, just as importantly, Lean thinking. CLS has clients in many different industries, including manufacturing, distribution, education, pharmaceutical and the service sector, visit [www.completeLeansolutions.com](http://www.completeLeansolutions.com)

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